**Referral Organizations**

Ideas for Inspectors when working with Food Entrepreneurs

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| **Community/Non-Profit Resources** |
|  | Community and Economic Development Associates | Hmong American Farmers Assoc. | Land Stewardship Project | Latino Economic Development Center | MN FarmersMarket Assoc. | MN Farmers Union | MN Farm Bureau | MN Food Assoc. | MN Institute for Sustainable Agriculture | Regional Sustainable Development Partnerships | Renewing the Countryside | Sustainable Farming Association |
| ***Business Development*** | ✔ | ✔ | ✔ | ✔ | ✔ |  | ✔ | ✔ | ✔ |  |  |  |
| ***Farmer Education /Support*** |  | ✔ | ✔ | ✔ | ✔ | ✔ | ✔ | ✔ | ✔ |  | ✔ | ✔ |
| ***Financial management*** | ✔ | ✔ |  | ✔ |  |  |  |  |  |  |  |  |
| ***Food regulations*** |  |  |  |  | ✔ |  |  |  | ✔ |  | ✔ |  |
| ***Insurance*** |  |  |  |  | ✔ | ✔ |  |  |  |  |  |  |
| ***Language translation referral*** |  | ✔ |  | ✔ |  |  |  |  |  |  |  |  |
| ***Loans/Grants*** | ✔ | ✔ |  | ✔ |  |  |  |  | ✔ | ✔ |  |  |
| ***Membership*** |  |  | ✔ |  | ✔ | ✔ |  |  |  |  |  | ✔ |

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| **Other Agency/Government Resources** |
|  | Dept of Labor and Industry | Minnesota Grown | Small Business Admin | Small Business Development Centers | Dept of Employment and Economic Development | Regional Economic Development Commissions |
| ***Business Development*** |  |  | ✔ | ✔ | ✔ | ✔ |
| ***Farmer Support*** |  | ✔ |  |  |  |  |
| ***Financial management*** |  |  | ✔ | ✔ | ✔ | ✔ |
| ***Food regulations*** |  |  |  |  |  |  |
| ***Insurance*** |  |  |  | ✔ | ✔ |  |
| ***Licensing and Codes*** | ✔ |  |  |  | ✔ |  |
| ***Loans and Grants*** |  |  | ✔ |  | ✔ | ✔ |
| ***Membership*** |  | ✔ |  |  |  |  |

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| **Organization Name** | **Programs** |
| Community and Economic Development Associates | Community Support Program, Small Business Assistance, Community Development & Planning. http://www.cedausa.com/ |
| Department of Employment and Economic Development | Starting a Business (legalities, insurance), Managing a Business, Financing a Business (taxes, loans, recovery financing), Locating in MN, Expert Help. http://mn.gov/deed/ |
| Department of Labor and Industry | Construction Codes and Licensing, Occupational Safety and Health. http://www.dli.mn.gov/ |
| Hmong American Farmers Association | Agricultural Land Trusts, Alternative Markets, Business Development, Research, Trainingshttp://www.hmongfarmers.com/ |
| Land Stewardship Project | Land Stewardship, Farm Beginnings, LSP Farmer Network, Farm Transition Tools, Community Organizinghttp://landstewardshipproject.org/ |
| Latino Economic Development Center | Business Loans & Technical Assistance, Latino Academy Teocalli Tequiotl OIC, Greater MN, Special Projectshttp://www.ledc-mn.org/ |
| MN Farmers Market Association | Insurance & Membership, Farmer’s Market, Resources, Conferenceshttp://www.mfma.org/ |
| MN Farmers Union | Membership, Advocacy, Insurance, Education (Youth Camps, Scholarships). http://www.mfu.org/ |
| MN Farm Bureau | Agriculture Transport Handbook, Farm Fresh Direct, Minnesota Farmers CARE, Safety, Speak For Yourself http://www.fbmn.org/ |
| MN Food Association  | Training, Education, CSA. http://www.mnfoodassociation.org/ |
| MN Grown | MN Grown Directory (farmers & markets), Farm Fresh Road Trip, Membership, Wholesale Directory http://minnesotagrown.com/ |
| MN Institute for Sustainable Agriculture | Sustainers’ Coalition, Ask MISA!, Farm & Food Resources (Business Planning,Crops & Livestock, Farm to School, Local Food, Organic, Urban Agriculture, Beginning Farmers), MISA Publications Catalogue. http://www.misa.umn.edu/index.htm  |
| Regional Economic Development Commissions | DevelopMN Initiative, Comprehensive Planning, Business Loans, Entrepreneurial Training Programs, Business Marketing and Retention Planning, Energy Efficiency Planning and Development, Management Planning. http://www.mnado.org/ |
| Regional Sustainable Development Partnerships | Five regional boards spanning Greater Minnesota, work with communities and award seed funding for sustainable development projects (clean energy, sustainable ag/food systems, natural resources, and sustainable tourism/resilient communities), http://www.extension.umn.edu/rsdp/ |
| Renewing the Countryside | Publications (Growing Regional Wealth, Howard County Zoning Regulations, Accessory Dwelling Units to Support Farm Transitions), technical assistance, “Story Clearinghouse” (case studies on food-related businesses), Farm-to-Institution networking sessions, New Farmer University, farm transition planning, female farmer networking, specialty crop enhancement teams, on-farm food service.  http://www.renewingthecountryside.org/ |
| Small Business Administration | Financing, loan programs, resources for starting a small business, local mentoring and support connections, support to make a business plan, government contracting information.https://www.sba.gov/  |
| Small Business Development Centers | Located in 9 regional centers in MN with pre-venture business services, startup business services, and established business services. Offer consulting (Access to Capital and Loan Packaging, Financial Analysis and Assessment, Accounting Systems and Literacy, Marketing and Research, Marketing Plan Development, Feasibility Analysis, Startup Assistance, Business Plan Development, Electronic Commerce/Website Development, Succession and Strategic Planning), does NOT administer loans/grants but helps small businesses find these. http://mn.gov/deed/business/help/sbdc/index.jsp |
| Sustainable Farming Association | Beginning Grazier Handbook, Deep Roots Farmer Development program, Farmer workshops (soil health, grazing, webinars), Farm Solutions podcasts, Farmer Networking, Chapter memberships (e.g. Lake Superior), Production-type memberships (e.g. sustainable sheep)http://www.sfa-mn.org/ |