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Worksheet 2T.8: Current Enterprise Sales
 (<http://misadocuments.info/2T.8CurrentEnterpriseSales.pdf>)

CURRENT ENTERPRISE SALES

Use the space below to estimate sales revenue for crop, livestock and processed product enterprises. Calculate revenue for those products that you sold or plan to sell. Do not include revenue for products that are utilized on the farm, such as livestock feed. Add the revenue from each field or enterprise to arrive at total enterprise sales. If needed, make additional copies of this worksheet to capture income from all enterprises. An electronic spreadsheet is available to help with these calculations at http://misadocuments.info/OrganicTransitionPlanner_spreadsheets.xlsx.

Field/enterprise _____

(a) Output for sale (units _____) _____

(b) Price per unit _____

(c) Revenue (a*b) _____

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Total enterprise sales (c₁+c₂+c₃) _____