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Worksheet 2T.10: Are You Ready to Manage Organically? (<http://misadocuments.info/2T.10AreYouReady.pdf>)

ARE YOU READY TO MANAGE ORGANICALLY?

(Adapted from the Minnesota Department of Agriculture's management skills assessment, Organic Farmers: Steps to Success.)

1 = Rarely; 2 = Sometimes; 3 = Most of the time; 4 = Almost always

- _____ I have specific short- and long-term goals for the farm.
- _____ I write these goals down and refer to them periodically.
- _____ I keep accurate financial records.
- _____ I use the financial records to help make farm decisions.
- _____ I keep detailed input and production records.
- _____ I create (and use) a monthly cash flow plan.
- _____ I know the true cost of production for each enterprise on the farm.
- _____ I have a manageable debt load.
- _____ I make good spending decisions (buying versus repairing equipment; purchased inputs, etc.).
- _____ I maintain equipment, buildings and other farm assets.
- _____ I do a good job of prioritizing farm work and getting it done on a timely basis.
- _____ I have enough labor to keep up with the work to be done.
- _____ I do a good job managing employees (hiring, training, termination).
- _____ I use strategies to help manage risk (diversified production, diversified markets, insurance, etc.).
- _____ I am already meeting some or all organic standards.
- _____ I read publications and attend events to learn new ideas.
- _____ I take pride in my farm's appearance.