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Worksheet 4T.29: Scoring and Deciding on a Final Transition Strategy (<http://misadocuments.info/4T.29ScoringandDeciding.pdf>)

SCORING AND DECIDING ON A FINAL TRANSITION STRATEGY

Assess your whole-farm transition strategy by comparing it to your current situation. You can do this by giving the transition strategy and current plan a grade, so to speak.

Rate your current plan and new strategy using a score from one to five, with five being the highest. Refer to the strategy tests on page 102 (*Figure 4T.11: Best Fit Tests*) for a description of the scoring criteria. Once your transition strategy and current plan are scored, add the scores. It is natural to look for the strategy with the highest score, and this will be important to consider. However, realize that the total score is based on the assumption that all tests are weighted equally (i.e., of equal importance to you). You and your planning team should look at score sums as well as scores for individual tests when making a final decision about which direction to take the farm business.

	CURRENT SITUATION	TRANSITION STRATEGY
Proposed Strategy	_____	_____
STRATEGY TESTS	5 = highest score; 1 = lowest score	
Vision Consistency	_____	_____
Goodness of Fit	_____	_____
Building for Future	_____	_____
Importance	_____	_____
Feasibility	_____	_____
Resources	_____	_____
Confidence	_____	_____
Total Score	_____	_____

Based on the scores and discussion with your planning team, how does your whole-farm transition strategy compare with your current plan? Are you ready to implement the new strategy?
